

Zhukovsky (Moscow Region), August 19, 2009

## **SuperJet International: Aftersales Support L.o.I. for Armavia Airlines SSJ100 fleet**

SuperJet International announced the execution of a Letter of Intent (L.o.I.) with Armenian carrier Armavia Airlines for the After Sales Support of its fleet of new Sukhoi Superjet 100 aircraft.

With this L.o.I., Superjet International and Armavia confirm their intentions to execute a “SuperCare” Agreement by the end of November 2009, for a duration of 5 years and possibility to extend.

The “SuperCare” Agreement is a comprehensive “pay-by-the-hour” program developed by SJI specifically for the SSJ100 aircraft. This innovative lifecycle solution has been designed to maximize aircraft availability to operators and minimize their maintenance and administrative associated costs. In particular, Armavia will take advantage of customized spares availability and “single interface” maintenance/repair solutions of on-board equipments.

“We are proud to work with Armavia on this agreement which represents the launch of the SuperJet International’s proprietary “SuperCare Plan” - said Giovanni Simonetti, Senior Vice President of Customers Services for SuperJet International – “Since its Entry into Service, Armavia SSJ100 fleet will be supported by SJI with this tailored and newly conceived Aftersales package”.

“We are delighted to pave the way for a long lasting and mutual beneficial relationship with SuperJet International by joining its SuperCare Plan since day one of entry into service of our brand new fleet of SSJ100” - said Mr. Norayr Shakratovich Belluyan, General Director of Armavia – “We consider such a ‘per flight hour’ program the right solution to boost our aircraft availability while optimizing costs”.

### **About Armavia :**

"Armavia" Air Company LLC is the national air carrier of the Republic of Armenia. The company was founded in 1996. The founders are Armenian organizations "Aviafin" LTD and "Mika Armenia Trading" LTD. The carrier is currently based in Zvartnots Airport, Yerevan.

Today "Armavia" is a dynamically developing international Air Company, which is strictly consistent with international aviation rules and standards of safety, environment and conditions of the services provided.

### **About SuperJet International:**

SuperJet International, based in Venice, Italy, is a joint venture between Alenia Aeronautica, a Finmeccanica Company (51%) and Sukhoi Holding (49%). It is in charge of marketing, sales, customization and delivery of the Sukhoi Superjet 100 regional jet in Europe, the Americas, Oceania, Africa and Japan, as well as of worldwide aftersale support.

SuperJet International is also responsible for the design and development of VIP and cargo variants. A SuperJet International branch is already active in Moscow, together with sales offices in Toulouse, France and Washington, DC, USA.



Designed, developed and built by Sukhoi Civil Aircraft Company (SCAC), the Sukhoi Superjet 100 family is comprised of 78- and 98-seaters in basic (SSJ100/95B and SSJ100/75B) and long-range (SSJ100/95LR and SSJ100/75LR) configuration. The SSJ100 is the most advanced and environmentally friendly new generation regional jet. Superior technical and operational characteristics make SSJ100 a fully marketable and competitive product – cost-effective, easy to operate and maintain. SSJ100 is a conceptually new platform designed specifically for a 100-seat segment offering the most efficient combination of regional efficiency with mainline capabilities.

The first SSJ100 was rolled out from SCAC's final assembly shop at Komsomolsk-on Amur on September 26, 2007. First flight was successfully accomplished last May 19, 2008.

With three aircraft in the air since July 25, 2009, the programme has scored about 300 flights spending 800 hours in the sky.

The certification plan calls for Russia civil certification by November 2009, followed by EASA certification in 2010 and FAA certification thereafter.

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