

Alenia North America Inc.
Position Description

Date: 9/7/2010

Job Title: Vice President of Government Relations and Communications

Location: Washington, DC

Business Unit/Department: Government Relations and Communications

Position Summary:

Alenia North America is seeking a highly qualified and experienced individual for the position of VP of Government Relations and Communications. This individual plays an essential role in dealing with different government agencies, lobbying for company programs on the Hill, developing and maintaining Senate and House relationships and interfacing with Air Force senior personnel. In addition, this individual will oversee all internal and external communications and will be responsible for creating and implementing a strategic, multi-faceted marketing, communications and branding program designed to build and strengthen the organization's role and reputation within its markets.

Position Responsibilities:

- Monitor current and emerging Congressional and Administration activity related to business of Alenia North America
 - Attend Congressional hearings
 - Represent the company before trade associations, industry coalitions and professional organizations
 - Attend events where Alenia's presence would provide beneficial exposure and strengthen relationships with Congress and the Administration
 - Successfully utilize contacts within the military to define current and emerging Aerospace needs
 - Oversee all functions of the company's internal and external Communications
 - Serve as the official spokesperson for Alenia North America
 - Successfully lobby for Alenia North America's interests in all necessary arenas.
-

Position Requirements:

- Must have comprehensive knowledge of the entire defense budget process in both the House and Senate
- Must have comprehensive knowledge of the entire budget request process from within the Air Force
- High level military background is highly desirable
- Contacts within Senate and Congress, especially in the defense appropriations committees will be necessary to successfully perform Government Relations function
- Must be a recognizable figure who is confident and comfortable speaking with Senate and House members as well as high ranking Air Force officials while providing influence
- Experience in Communications would be beneficial.

The above statements are intended to describe the general nature and level of work being performed. They are not intended to be a list of all responsibilities, duties and skills required. Specific duties may change without notice.

Alenia North America is an EEO-M/F/D/V employer.

Revised 9/7/2010