

**Benjamin R. Stone**  
**Chief of Staff &**  
**Director of External Relations**

Ben Stone joined the staff of Alenia North America in January 2005. He currently serves as both the Chief of Staff and the Director of External Relations for Alenia North America. As the Chief of Staff, Ben is responsible for the day-to day management of the Executive Office. He works closely with the company's senior leadership, providing oversight and coordinating as well as tracking project deadlines and milestones.



As Director of External Relations, Ben is in charge of the development and implementation of the company's strategic positioning, marketing, communications, public relations, events, and community relations initiatives. Ben was responsible for leading the company's marketing efforts culminating in the successful selection of the C-27J for the U.S. Army & Air Force's Joint Cargo Aircraft (JCA) program.

Before joining Alenia, Ben worked for the National Defense Industrial Association (NDIA), the largest U.S. defense-related association, for over four years. From October 2002 through January 2005, Ben was Director of International Trade Policy and Programs at NDIA. In this capacity, he served as a lobbyist monitoring defense trade legislation and advocating on behalf of association members. His programmatic responsibilities included designing, managing, and executing international-related programs such as industry briefing for visiting foreign delegations and bi-lateral defense trade policy conferences with Allied nations. From January 2001 through October 2002, Ben served as the Government Policy Analyst lobbying on issues including federal acquisition reform, base closure and realignment (BRAC), blacklisting, Federal Prison Industry reform, government privatization and outsourcing, homeland security, and small business policy. While at NDIA, Ben was a regular contributor to *National Defense Magazine*, contributing over 20 articles.

Ben graduated in 2000 with a Bachelor of Arts in Economics and Political Science from Denison University in Granville, Ohio. He has completed the Security Assistance Management course at the U.S. Department of Defense's Defense Institute of Security Assistance Management, Graduate studies in national security policy analysis at George Washington University and holds a certificate in Senior Executive Leadership from Georgetown University. He is married with 3 children.